

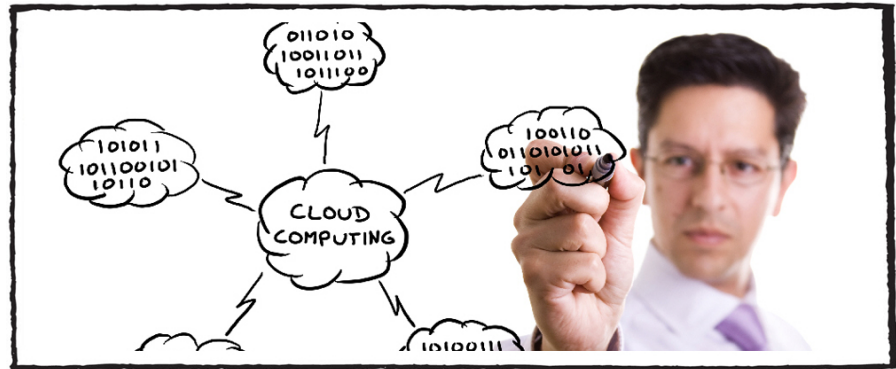


Spotlight on Success

Excanto AB Delivers VDI as a Service with NetApp Flash Technology



Another NetApp solution delivered by:



IN THE SPOTLIGHT

Customer

- Excanto AB
- Stockholm, Sweden
- www.excanto.se
- Industry: IT services

NetApp Partner

- Bare Appliance AB
- www.bareapp.se

“NetApp® Flash Cache™ and Flash Pool™ technologies are integral to our ability to deliver more cost-efficient IT solutions with the flexibility and performance our customers need to bring greater productivity, efficiency, and agility to their businesses.”

Christian W. Wingquist
Senior Systems Engineer
Excanto AB

Products and Services

- NetApp FAS3240, FAS3140, FAS3210, and FAS2240 single and HA storage systems
- Data ONTAP® architecture operating in 7-Mode
- NetApp Flash Cache
- NetApp Flash Pool
- NetApp FlexClone®
- NetApp deduplication and compression

Customer Profile

Specializing in hybrid cloud and green IT solutions, Excanto AB takes the time, risk, and expense out of deploying and maintaining IT infrastructure. A NetApp customer since 2007, Excanto AB combines advanced technology and broad expertise to deliver innovative IT solutions to support all or part of its customers’ needs—on site or off site. Furthering its commitment to excellence, Excanto AB takes full advantage of performance-enhancing NetApp flash technology on all primary NetApp storage systems to maximize the value of its customer services.

Customer Challenges

- Address customer needs for higher-performing applications and lower latency on databases to optimize business productivity.
- Provide a high-performance, multi-tenant virtual desktop solution for internal and customer use.

Solution

- Improve the performance of existing NetApp investments by implementing NetApp Flash Cache modules on all but one primary system. NetApp Flash Pool intelligent caching is implemented on one primary system to support the company’s new multi-tenant VMware® View™ virtual desktop environment.

Benefits

- Competitively meet customers’ IT needs by providing better performance at a lower cost.
- Improved IOPS without having to purchase unnecessary storage volumes by using Flash Cache.
- Realized a faster ROI in NetApp flash technology with plug-and-play functionality.
- Reduced operational time and expense because disk purchases are now required half as often.
- Create virtual copies of data volumes for nondisruptive troubleshooting, testing and development, and easy restore with NetApp FlexClone.
- Recouped 40% to 60% of its storage capacity on different volumes with NetApp deduplication and compression.
- Combined NetApp storage systems and Flash Pool technology with VMware View to deliver a virtual desktop offering that satisfies exacting customer requirements for performance and flexibility.

Environment

- Applications: VMware vSphere®, View, and vShield™; TrendMicro Deep Security; Microsoft® Windows Server®, Exchange Server, and SQL Server®; ExtremeZ-IP; and various business invoicing, CRM, streaming media, and architectural platforms.

Go further, faster®

© 2013 NetApp, Inc. All rights reserved. No portions of this document may be reproduced without prior written consent of NetApp, Inc. Specifications are subject to change without notice. NetApp, the NetApp logo, Go further, faster, Data ONTAP, Flash Cache, Flash Pool, and FlexClone are trademarks or registered trademarks of NetApp, Inc. in the United States and/or other countries. VMware and vSphere are registered trademarks and VMware vShield and View are trademarks of VMware, Inc. Microsoft, Windows Server, and SQL Server are registered trademarks of Microsoft Corporation. All other brands or products are trademarks or registered trademarks of their respective holders and should be treated as such.